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CENTRAL INTELLIGENCE GROUP

OVER-ALL POLICIES AND OBJECTIVES FOR
THE COORDINATION OF INTELLIGENCE RELATING TO
FOREIGN INDUSTRIAL ESTABLISHMENTS

Memorandum by the Director of Central Intelligence

1. A statement of over-all policies and objectives for the coordination of intelligence relating to foreign industrial establishments has been prepared by the Central Intelligence Group.

2. Accordingly, the Draft N.I.A. Directive in Enclosure "A" is submitted herewith for consideration by the Intelligence Advisory Board. The Draft C.I.G. Directive in Enclosure "B" contains a tentative proposal to implement the over-all policies and objectives in Enclosure "A". Both Directives have the concurrence of representatives of the Departments of State, War (including Air Forces), Navy, Interior (Bureau of Mines), Commerce (Office of International Trade), and the United States Tariff Commission.

3. For consideration of this paper, representatives of the Department of the Interior, Department of Commerce, and the United States Tariff Commission are being invited to sit as members of the Intelligence Advisory Board.

4. It is recommended that the Director of Central Intelligence and the Intelligence Advisory Board, acting for the National Intelligence Authority pursuant to paragraph 3 of N.I.A. Directive No. 1, approve the Draft N.I.A. Directive in Enclosure "A".

HOWE D. MANDLING
Lieutenant General, USA
Director of Central Intelligence

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ENCLOSURE "A"

D R A F T

PROPOSED N.I.A. DIRECTIVE

OVER-ALL POLICIES AND OBJECTIVES FOR THE COORDINATION
OF INTELLIGENCE RELATING TO FOREIGN INDUSTRIAL ESTABLISHMENTS

1. The following over-all policies and objectives are hereby established for the coordination of intelligence relating to foreign industrial establishments:

a. Intelligence concerning foreign industrial establishments is required for the assessment of economic war potential, development of target systems for bombing, and conduct of economic warfare; for the preparation of surveys of regional economy, promotion of trade, tariff analysis, negotiation of commercial treaties; and for the study of numerous other problems concerned with the national security.

b. The Joint Army-Navy Air Intelligence Division (JANAID) has assembled, evaluated, analyzed, and transferred to business machine cards much intelligence relating to foreign industrial establishments for use in studies of the strategic vulnerability of foreign countries.

c. Much additional useful information on industrial establishments in foreign countries is believed to exist in the files of other Government agencies, [redacted] and other sources in the United States. In each case, however, the data are filed and utilized in accordance with particular requirements. In no one place is it possible to find all the desired information on foreign industrial establishments collated, evaluated, and assembled in accessible form. Consequently, it is possible neither to make full use of data that are available nor to indicate additional data which must be obtained.

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d. To correct this condition, the Director of Central Intelligence shall coordinate a project to collect, evaluate, and assemble in useful form and maintain readily accessible to interested Government agencies, all information on foreign industrial establishments which is or may become available.

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Enclosure "A"

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ENCLOSURE "B"

D R A F T

PROPOSED C.I.G. DIRECTIVE

OVER-ALL POLICIES AND OBJECTIVES FOR THE COORDINATION
OF INTELLIGENCE RELATING TO FOREIGN INDUSTRIAL ESTABLISHMENTS

Memorandum by the Director of Central Intelligence

1. To implement the over-all policies and objectives established by the National Intelligence Authority in N.I.A. Directive No. ___ for the interdepartmental coordination of intelligence relating to foreign industrial establishments, the following program is announced:

a. A Project Coordinator and necessary assistants to coordinate the work shall be designated by the Director of Central Intelligence.

b. A Liaison Officer acceptable to the Central Intelligence Group shall be designated by each participating agency to:

(1) Advise with the Project Coordinator.

(2) Assure ready availability of information in the files of his agency.

(3) Be responsible that proper personnel from his agency's research staff be assigned the project.

c. Industrial experts to direct research groups and to assume responsibility for the evaluation and assembly of material shall be borrowed from the Government agencies or hired by C.I.G. from private industry as required.

d. Research groups, composed of analysts made available by the participating agencies, shall search agency files as necessary and aid the industrial experts in the evaluation, assembly, and preparation of

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material for permanent record. The number of analysts loaned by each agency shall be proportionate to the availability of its personnel and its need for the resulting intelligence. While actually engaged with project work, analysts shall be under the direction of the Project Coordinator.

e. The resulting intelligence shall be turned over to the Project Coordinator, who shall arrange for it to be recorded in a central file, reproduced, and distributed to the participating agencies.

f. All requests of a participating agency for information or intelligence relating to foreign industrial establishments shall be coordinated with C.I.G.

2. It is contemplated that a central unit will be established in C.I.G. to record intelligence of the type produced by this project. Pending its activation, JAMAID has agreed to utilize its facilities for this purpose.

3. The Director of Central Intelligence will issue such instructions as are necessary to assure security of information handled in connection with this project.

4. Agencies participating in this project include, in addition to those represented by the permanent members of the Intelligence Advisory Board, the Office of International Trade (Department of Commerce), United States Bureau of Mines (Department of the Interior), and the United States Tariff Commission.

5. Necessary implementing directives and operating instructions shall be issued by the Project Coordinator.

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